

helping Finance create value

garvani  
partnering

## **Let's invest in Finance people**

*For Finance to effectively help clinicians deliver better care, we need to equip our Finance Business Partners with the right skills and capabilities for 2022 and beyond*

At Garvani Partnering, we believe that investment in skills and capabilities for Finance Business Partners is as important as that for front line NHS staff

Together, let's make 2022 the year that NHS Finance prioritises investment in its people, so Finance Business Partners get the right skills to help their organisations effectively meet and overcome the challenges they face

Progressive Finance leaders are  
looking for ways to develop Finance  
Business Partnering to unleash the  
true potential of Financial  
Management teams



Covid has adversely affected  
the pace of skills development  
in Finance



There's an increasingly  
complex financial  
management agenda



Leaders want more Partnering  
but say their teams lack the  
skills to meet their potential

Financial Management Teams rapidly adapted to Covid, although experience has shown remote working to often be sub optimal, making relationships harder to maintain and teamwork less effective.

Alongside this, Covid meant that Finance's plans to develop their people's skills and capabilities have been disrupted, delayed or even cancelled.

This disruption has led to concerns about an emerging gap caused by the slower pace of skills development, against the rapid increase in the complexity of the financial management agenda.







It's not just structures that are changing, care itself is changing radically. The development of system pathways, place based care, the integration of technology and self care into services are all transforming the way care is delivered.

These developments, combined with the pressure for elective recovery, will change the way resources are used.

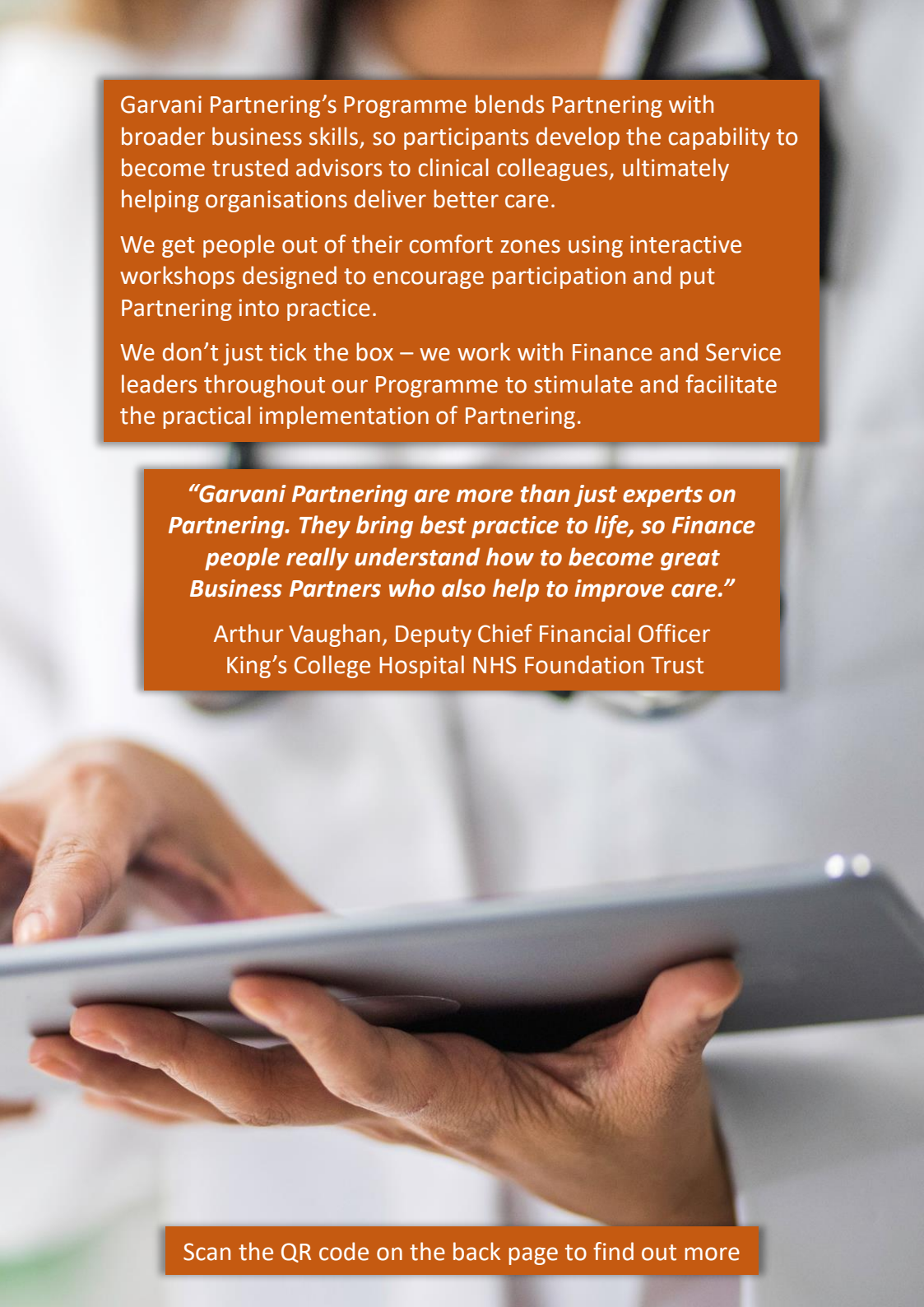
The Finance challenge is to create a real impact by making care and transformation effective – not just at Board level, but day to day in Operational Care Groups that deliver patient care.



A recent survey\* showed that 47% of Finance leaders claim their departments lack the right mix of skills to meet future potential, and 83% of organisations want to increase the time spent on Finance Business Partnering.

Finance Business Partners need to develop the skills and capability to work effectively as trusted advisors, generating insight that helps clinical colleagues make better decisions and optimises resource use to deliver higher quality care.

*\*The Future of the Finance Function (Robert Walters)*



Garvani Partnering's Programme blends Partnering with broader business skills, so participants develop the capability to become trusted advisors to clinical colleagues, ultimately helping organisations deliver better care.

We get people out of their comfort zones using interactive workshops designed to encourage participation and put Partnering into practice.

We don't just tick the box – we work with Finance and Service leaders throughout our Programme to stimulate and facilitate the practical implementation of Partnering.

***“Garvani Partnering are more than just experts on Partnering. They bring best practice to life, so Finance people really understand how to become great Business Partners who also help to improve care.”***

Arthur Vaughan, Deputy Chief Financial Officer  
King's College Hospital NHS Foundation Trust

Scan the QR code on the back page to find out more

Our Partnering Development Programme is designed to equip Financial Management teams with skills and capabilities to have a real impact that ultimately improves patient care

***“With their collaborative approach, experience and expertise, Garvani Partnering are establishing themselves as the authority on Finance Business Partnering in the NHS”***

Ian O'Connor, Chief Finance Officer  
Dartford and Gravesham NHS Trust



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Like many NHS organisations,  
you'll be looking for an  
approach to develop Finance  
Business Partnering that's  
tailored to your needs. Our  
approach is unique. Scan the  
QR code to find out more, or  
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